

**GPO AWARDS TO PRINTERS COMPARED TO COMPETITIVE MARKET PRICES**

Prepared by : International Bid Service for Printing Industries of America

7/26/2002

Jacket #	Agency (1)	Date	GPO Office	Award	Market (Median) (2)	% Above GPO Award	# of Bids
728-580	NASA	2/1/2002	Hampton	1,099.56	3,405.60	209.7%	23
485-527	IRS	2/4/2002	Washington	54,672.24	68,434.25	25.2%	14
770-457	HUD	2/12/2002	San Antonio	244.02	405.90	66.3%	14
765-392	NASA	2/14/2002	New Orleans	4,689.00	6,200.00	32.2%	16
486-083	SSA	2/21/2002	Washington	1,013.32	1,146.42	13.1%	10
486-158	JUST	2/25/2002	Washington	8,201.16	9,944.55	21.3%	6
717-571	HHS	2/26/2002	Rapid	675.22	1,348.00	99.6%	23
717-587	HHS	2/26/2002	Rapid	1,804.48	2,503.90	38.8%	23
700-891	JUST	3/1/2002	Boston	135.00	233.25	72.8%	9
760-556	IRS	3/4/2002	Dallas	860.31	1,171.34	36.2%	23
717-658	NASA	3/4/2002	Rapid	4,790.24	7,644.00	59.6%	16
486-387	SSA	3/4/2002	Washington	4,875.75	6,846.28	40.4%	14
700-897	EPA	3/6/2002	Boston	1,054.35	1,772.10	68.1%	11
717-715	EPA	3/6/2002	Rapid	2,444.31	4,333.23	77.3%	22
717-717	EPA	3/6/2002	Rapid	1,283.93	2,300.00	79.1%	11
717-720	EPA	3/7/2002	Rapid	2,239.30	3,564.60	59.2%	19
770-572	VA	3/8/2002	San Antonio	823.20	874.16	6.2%	8
756-619	VA	3/12/2002	St. Louis	900.00	1,450.00	61.1%	7
486-643	AGRIC	3/13/2002	Washington	7,423.50	11,340.45	52.8%	5
486-788	AGRIC	3/15/2002	Washington	1,176.00	1,773.80	50.8%	10
486-900	DAPS	3/25/2002	Washington	124,169.76	141,552.18	14.0%	8
486-877	HHS	3/26/2002	Washington	15,975.55	21,098.98	32.1%	12
747-177	EPA	3/27/2002	Chicago	604.66	759.50	25.6%	12
487-071	SSA	3/27/2002	Washington	3,841.20	4,256.14	10.8%	9
486-923	AGRIC	3/28/2002	Washington	5,272.40	7,576.38	43.7%	23
486-957	JUST	3/29/2002	Washington	469.00	681.10	45.2%	6
487-024	AGRIC	4/1/2002	Washington	4,544.10	6,958.00	53.1%	14
486-997	DAPS	4/1/2002	Washington	3,398.50	4,808.86	41.5%	8
710-893	HUD	4/1/2002	New York	921.50	1,509.00	63.8%	8
701-032	JUST	4/2/2002	Boston	20,510.82	24,299.10	18.5%	12
778-744	NASA	4/2/2002	Los Angeles	61.25	89.10	45.5%	8
718-341	HHS	4/3/2002	Rapid	108,414.00	126,802.00	17.0%	22
487-101	JUST	4/3/2002	Washington	182.16	536.08	194.3%	13
487-157	SSA	4/3/2002	Washington	20,964.30	23,838.51	13.7%	7
756-734	VA	4/3/2002	St. Louis	475.30	695.00	46.2%	14
487-122	DAPS	4/4/2002	Washington	11,166.21	19,134.85	71.4%	7
487-118	SSA	4/4/2002	Washington	4,140.18	5,177.34	25.1%	12
718-450	EPA	4/5/2002	Rapid	4,836.15	8,624.00	78.3%	14
487-218	AGRIC	4/10/2002	Washington	6,252.40	11,547.97	84.7%	29
486-925	DAPS	4/15/2002	Washington	12,719.42	15,731.10	23.7%	14
770-686	VA	4/15/2002	San Antonio	147.00	185.22	26.0%	9
770-694	VA	4/16/2002	San Antonio	381.22	537.82	41.1%	11
487-263	DAPS	4/18/2002	Washington	37,125.00	41,860.00	12.8%	6
487-417	HUD	4/22/2002	Washington	2,425.50	3,822.00	57.6%	18
487-554	AGRIC	4/24/2002	Washington	357.70	590.00	64.9%	6
487-567	DAPS	4/24/2002	Washington	2,732.40	4,455.00	63.0%	4
743-118	HHS	4/24/2002	Charleston	2,253.00	3,146.11	39.6%	9
760-698	IRS	4/24/2002	Dallas	699.93	1,051.65	50.3%	13
752-219	NASA	4/24/2002	Columbus	401.80	508.25	26.5%	4
743-130	HHS	4/25/2002	Charleston	30,040.52	43,230.16	43.9%	5
487-491	JUST	4/26/2002	Washington	1,617.02	1,926.74	19.2%	5
487-279	DAPS	5/6/2002	Washington	4,702.50	7,388.24	57.1%	8
752-237	NASA	5/6/2002	Columbus	1,467.63	1,995.00	35.9%	14
487-838	JUST	5/7/2002	Washington	797.94	2,374.62	197.6%	5

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487-925	DAPS	5/9/2002	Washington	275.00	1,167.21	324.4%	5
487-803	HUD	5/9/2002	Washington	7,256.70	12,210.35	68.3%	17
784-479	NASA	5/9/2002	San Francisco	2,970.00	4,950.00	66.7%	6
719-117	HHS	5/10/2002	Rapid	1,188.00	1,426.83	20.1%	10
487-841	AGRIC	5/13/2002	Washington	16,574.98	24,840.36	49.9%	8
488-246	AGRIC	5/13/2002	Washington	4,664.80	8,415.00	80.4%	7
487-887	SSA	5/13/2002	Washington	16,508.25	18,825.00	14.0%	4
487-954	DAPS	5/14/2002	Washington	6,246.52	7,113.15	13.9%	5
735-995	NASA	5/14/2002	Atlanta	2,440.20	3,267.00	33.9%	14
487-968	DAPS	5/15/2002	Washington	4,148.10	5,436.06	31.0%	15
784-510	VA	5/16/2002	San Francisco	422.38	613.80	45.3%	15
487-625	AGRIC	5/21/2002	Washington	1,294.58	1,834.56	41.7%	6
488-119	IRS	5/21/2002	Washington	1,284.78	2,673.00	108.1%	10
711-125	JUST	5/22/2002	New York	369.46	542.52	46.8%	8
487-916	EPA	5/23/2002	Washington	52,460.10	63,502.38	21.0%	12
488-172	IRS	5/23/2002	Washington	2,702.00	5,483.10	102.9%	7
774-800	EPA	5/24/2002	Denver	540.00	1,100.50	103.8%	6
719-452	HHS	5/28/2002	Rapid	257.25	314.82	22.4%	5
711-126	JUST	5/28/2002	New York	125.00	172.14	37.7%	9
488-226	IRS	5/30/2002	Washington	346.50	458.64	32.4%	10
488-317	HUD	6/4/2002	Washington	1,617.00	2,475.00	53.1%	8
488-287	JUST	6/4/2002	Washington	89.10	109.10	22.4%	6
488-431	SSA	6/7/2002	Washington	16,038.00	27,175.50	69.4%	7
488-156	SSA	6/7/2002	Washington	26,367.50	30,788.29	16.8%	6
774-903	VA	6/7/2002	Denver	628.65	1,216.00	93.4%	19
729-179	EPA	6/11/2002	Hampton	859.32	1,232.55	43.4%	11
488-498	HUD	6/11/2002	Washington	1,470.00	1,660.00	12.9%	5
791-454	VA	6/11/2002	Seattle	526.26	606.10	15.2%	14
488-312	AGRIC	6/12/2002	Washington	40,485.06	44,971.00	11.1%	6
791-470	VA	6/12/2002	Seattle	460.00	770.28	67.5%	7
719-749	HHS	6/13/2002	Rapid	915.75	1,380.82	50.8%	13
488-471	SSA	6/13/2002	Washington	1,715.00	2,257.20	31.6%	9
775-019	HUD	6/24/2002	Denver	241.56	503.00	108.2%	14
488-612	NASA	6/24/2002	Washington	1,394.91	2,586.22	85.4%	15
488-694	SSA	6/24/2002	Washington	1,316.70	2,268.09	72.3%	5
774-985	VA	6/24/2002	Denver	315.00	623.28	97.9%	14
488-636	IRS	6/25/2002	Washington	5,516.00	7,742.00	40.4%	17
488-606	HUD	6/26/2002	Washington	11,038.50	15,289.17	38.5%	8
701-499	EPA	7/1/2002	Boston	11,364.00	14,450.07	27.2%	5
701-418	HHS	7/1/2002	Boston	4,014.94	5,320.00	32.5%	6
488-819	IRS	7/3/2002	Washington	4,072.86	4,950.00	21.5%	6
488-916	HUD	7/8/2002	Washington	1,292.62	2,096.65	62.2%	15
488-897	IRS	7/8/2002	Washington	861.30	1,272.15	47.7%	11
747-803	HUD	7/10/2002	Chicago	210.45	396.90	88.6%	6
488-860	IRS	7/11/2002	Washington	6,323.84	10,781.10	70.5%	10
784-878	NASA	7/11/2002	San Francisco	1,524.60	2,420.60	58.8%	13
<b>Average Number of bidders on each job</b>							<b>11</b>
<b>Average % increase to buy outside GPO system</b>						<b>51.8%</b>	
<b>Overall dollar increase to buy outside GPO</b>						<b>28.6%</b>	

(1) One-time jobs were chosen randomly from 10 different Agencies to obtain a wide variety of work.

(2) Market price is the median price actually bid on the job in question. Without GPO's open competition, the median is the best price that can be projected. In fact, quotes from 3 printers on "test" jobs identical to actual jobs all resulted in prices slightly above the median bid obtained by GPO.

Note that "guaranteed lowest price" on GSA Schedules do not provide the same low price as GPO open competition, because only a limited number of GSA vendors provide quotes on any single small purchase. Also note that since each job is different, it is difficult to confirm any vendor's "lowest price."

Results of this sampling are consistent with similar studies in 1993, 1995 and 2000.